

AORN ACTION STEPS

These action steps are designed for states that are considering introducing RN circulator legislation. These steps should be used as a guideline to help give state leaders direction on how to plan for supporting a public policy issue such as RN as Circulator. The NLC and AORN government affairs have utilized this guide in a number of states to lay out a state specific plan.

- 1) AORN Leadership and Support
 - a) State Coordinator (plan for successor/mentee)
 - b) State Council (President, Legislative Liaison, Website, Communications support)
 - c) Chapters (President, communications support)
 - d) Grassroots (number, percent)
 - e) Grasstops are people with a deeper relationship with an elected official; known in their office or by their staff; someone with more advocacy experience that has the ability to get beyond being simply another voter/constituent – and thus have a more meaningful conversation/response from the legislator or their staff. Someone NLC/GA/SC can rely on to make contact and know that it will be received substantively by the legislator or their office
 - f) National Legislative Committee/Government Affairs involvement
- 2) Allies and Adversaries
 - a) State Nurse Association
 - b) Board of nursing, department of health
 - c) State Hospital association, ASC, Physician/ surgeon support, insurance groups
 - d) Surgical Tech involvement
 - e) Nurse or surgeons in legislature
 - f) Legislator's office staff
 - g) Anesthesia providers
 - h) Other allied health groups
- 3) Current law and legislative goals
 - a) RN as Circulator

- 4) Action Plan
 - a) Assess support within (state) AORN
 - i) Communication plan for leadership and to keep grassroots motivated and involved
 - ii) Work with GA to get grassroots communications going
 - b) Identify plan to gain support with key organizations
 - i) lead relationship person
 - (1) RN Circulator Champion
 - (2) State Coordinator
 - (3) Other
 - ii) Identify potential bill sponsors
 - (1) Identify possible current connections
 - (a) from grassroots people
 - (b) through state council connections
 - (c) friends or family connections
 - (d) from doctors you work with
 - (2) Develop possible relationships with legislator
 - (3) Does someone know a staff person?
 - iii) Contact Organizations to garner support
 - iv) Petitions to gain support- through grassroots
 - c) Consider needs for lobbyist, lobby day, key sponsors in legislature
 - d) Prepare a planning calendar to build support, introduce bill and work toward enactment
 - e) Develop a timeline with specific goals