LETTER FROM THE PRESIDENT

Thanks to your generosity, 2018 was an impactful year.

The support you gave to the AORN Foundation enabled us to provide over 1,200 professional development grants to help nurses advance their practice, 93 academic scholarships, a $25,000 research grant and hosted 26 regional seminars focused on current topics affecting the perioperative nursing practice and industry.

This level of support is only possible through your generosity, and that of our corporate partners. Therefore, I want to personally thank each of you who have donated to the AORN Foundation, as well as the corporate partners who all worked together to make 2018 such a successful year.

Sincerely,

Anne Fairchild, MS,BSN,RN,CNOR,CSSM(e)
AORN Foundation President

MISSION STATEMENT

The mission of the AORN Foundation is to advance patient safety by supporting nurses who make surgery safe through education, research, and patient safety initiatives.
BOARD OF TRUSTEES

President
Anne Fairchild, MS, BSN, RN, CNOR, CSSM(e)
Perioperative Consultant
CEO, Vanguard Enterprises, LLC

Vice President
Terry Boersma
Principal Market Intel Specialist-New Product Development
Stryker, Sage Products

Treasurer
Larry Asplin MSN, RN, CNOR
Director, Surgery
CentraCare Health: St. Cloud Hospital

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Director, Professional Education Platforms
Johnson & Johnson Medical Devices Company

Gregg Brewster
West Region Vice President, Commercial Solutions
Owens & Minor

Robert Claypoole
President, US
Mölnlycke

Dylan Crotty
President
Stryker Instruments

Jennifer Federico, BSN, RN, CNOR
Staff Nurse
Boston Hospital

Angela Dillow, PhD

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AORN Executive Director/CEO –(Ex-officio)

Paula Graling DNP RN CNOR FAAN
AVP/Chief Nursing Officer, Perioperative Services
Inova Fairfax Hospital

Charlotte Guglielmi, MA, BSN, RN, CNOR
Clinical Manager of Perioperative Education
Beth Israel Deaconess Medical Center

Alex Hodges
VP Global Product Strategy & Strategic Marketing
Halyard Health

Tom McCurdy
Senior VP, General Manager
PDI Healthcare, Inc.

Jennifer Patton
OR Solutions Leader
3M Medical Solutions Division

Joan Spear, MBA, RN, CNOR
Director, Clinical Services
Aesculap USA

Dan Voecks
VP Global Marketing
Medtronic
1220 individuals received grants for professional development

$20,000 awarded to support CNOR and CSSM certification

$25,000 awarded to support research

$0.84 of every dollar raised for the mission directly supports education and research programming

93 Academic Scholarships Awarded

26 face-to-face educational events across the country

Over $1.5 million in funding distributed for education and professional development programs
GRANT AND SCHOLARSHIP RECIPIENTS APPRECIATION

Here are a few of the nurses we have supported this past year:

SCHOLARSHIP RECIPIENTS

Liz Bair, RN “I will be finishing my RN-BSN in December 2018. This goal has been worth the time and work! One big plus I’ve noticed about continuing my education is how much it has influenced others to do the same. Since going on, all five of my children have returned to get degrees. There are also many co-workers who have been inspired to get their BSN as well. This degree will more doors for leadership and decision-making positions…I appreciate the AORN organization!

Megan Lidwell, RN “You have enlightened my financial burden, but more so, you have given me the opportunity to complete my education and become a larger voice for our patients. I am very thankful to you for giving me this opportunity and will strive to be successful…I am excited to start this journey.”

GRANT RECIPIENTS

Erin Reynolds “I look forward to further taking advantage of the events provided learning opportunities so that I can apply them towards the continuous improvement of patient care. I feel very honored to have received this grant and thank you again for your support.”

Christopher Johnson, MSN, RN, CNOR “I am excited to attend the conference and continue in my journey as a new perioperative nurse leader and bring best practice to my community. I am extremely grateful for this gift, and for the AORN foundation. I will be sure to pay this generosity forward to the foundation.”
EDUCATIONAL PROGRAMS SUPPORTED

AORN, Inc., the AORN Foundation and Industry partners worked together to create and present the following educational programs:

GUIDELINES ESSENTIALS WORKSHOP

- 507 perioperative healthcare professionals participated
- Attendees represented 243 facilities from 37 states that perform more than 5.8 million procedures
- Industry sponsors actively engaged in the Workshop agenda and had meaningful interaction with attendees
- Participants provided direct feedback and topic recommendations for future workshops

NURSE EXECUTIVE LEADERSHIP SEMINAR

- Helped drive participation of 848 nursing executive leaders: 24% Director/VP and 40% nurse managers/supervisors
- Attendees represented 324 facilities from 42 states that perform more than 9 million surgical procedures
- Received direct feedback and topic ideas to frame 2019 seminars
FUNDRAISING EVENTS

At the AORN Global Surgical Conference and Expo in New Orleans the AORN Foundation, with the help of corporate sponsors, supported a variety of fun activities, and raised more than $180,000.
**BEHIND THE SCENES**

- **18** Targeted campaigns executed throughout the year
- **72** Grant and Corporate partners supported programming
- **500K** Impressions made through email and social media
- **2,394** Total member donations
- **$60** Average donation amount

[https://aorn.org/foundation](https://aorn.org/foundation)
AUDITOR'S LETTER AND FINANCIALS

Independent Auditor’s Report

To the Board of Trustee
AORN Foundation

We have audited the accompanying financial statements of AORN Foundation (the "Foundation"), which comprise the statement of financial position as of December 31, 2018 and the related statements of activities and changes in net assets, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

Management’s Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor’s Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor’s judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity’s preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity’s internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of AORN Foundation as of December 31, 2018 and the results of changes in net assets, functional expenses, and cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Emphasis of Matter

As described in Note 2 to the financial statements, the Foundation adopted the provisions under Accounting Standards Update (ASU) No. 2016-14, Not-for-Profit Entities (Topic 958): Presentation of Financial Statements of Not-for-Profit Entities. Our opinion is not modified with respect to this matter.

Report on Prior Year Financial Statements and Restatement

The financial statements of AORN Foundation as of December 31, 2017 were audited by EKS&H, LLLP, whose report dated May 23, 2018 expressed an unqualified opinion on those financial statements.

May 2, 2019

[Signature]
## AORN Foundation

### Statement of Financial Position

December 31, 2018 and 2017

<table>
<thead>
<tr>
<th>Assets</th>
<th>2018</th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Current Assets</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash and cash equivalents</td>
<td>$551,850</td>
<td>$837,657</td>
</tr>
<tr>
<td>Promises to give</td>
<td>$913,050</td>
<td>$358,866</td>
</tr>
<tr>
<td>Prepaid expenses and other</td>
<td>$46,305</td>
<td>$33,075</td>
</tr>
<tr>
<td><strong>Total current assets</strong></td>
<td>1,511,205</td>
<td>1,220,508</td>
</tr>
<tr>
<td>Investments</td>
<td>3,460,187</td>
<td>3,451,074</td>
</tr>
<tr>
<td>Long-term Promises to Give - Net</td>
<td>40,000</td>
<td>45,000</td>
</tr>
<tr>
<td><strong>Total assets</strong></td>
<td>$5,011,392</td>
<td>$4,725,672</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Liabilities and Net Assets</th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Current Liabilities</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Accounts payable, accrued expenses, and deferred revenue</td>
<td>$898,905</td>
<td>$304,694</td>
</tr>
<tr>
<td>Scholarships payable</td>
<td>$118,571</td>
<td>$178,216</td>
</tr>
<tr>
<td><strong>Total current liabilities</strong></td>
<td>1,017,476</td>
<td>482,910</td>
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</tbody>
</table>

<table>
<thead>
<tr>
<th>Net Assets</th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Net assets without donor restrictions</td>
<td>1,279,325</td>
<td>1,330,311</td>
</tr>
<tr>
<td>Net assets with donor restrictions</td>
<td>2,714,591</td>
<td>2,912,451</td>
</tr>
<tr>
<td><strong>Total net assets</strong></td>
<td>3,993,916</td>
<td>4,242,762</td>
</tr>
</tbody>
</table>

| **Total liabilities and net assets** | $5,011,392 | $4,725,672 |
### Statement of Cash Flows

**Years Ended December 31, 2018 and 2017**

<table>
<thead>
<tr>
<th>Cash Flows from Operating Activities</th>
<th>2018</th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td>Decrease in net assets</td>
<td>$(248,846)</td>
<td>$(25,965)</td>
</tr>
<tr>
<td>Adjustments to reconcile decrease in net assets to net cash and cash equivalents from operating activities:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Realized loss (gain) on sale of investments</td>
<td>5,501</td>
<td>(21,977)</td>
</tr>
<tr>
<td>Net unrealized loss (gain) on investments</td>
<td>195,736</td>
<td>(97,720)</td>
</tr>
<tr>
<td>Contributions restricted for endowments</td>
<td>(40,303)</td>
<td>(88,997)</td>
</tr>
<tr>
<td>Changes in operating assets and liabilities that (used) provided cash and cash equivalents:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Promises to give</td>
<td>(549,184)</td>
<td>910,579</td>
</tr>
<tr>
<td>Prepaid expense and other</td>
<td>(13,230)</td>
<td>17,016</td>
</tr>
<tr>
<td>Accounts payable, accrued expenses, and deferred revenue</td>
<td>594,211</td>
<td>(590,022)</td>
</tr>
<tr>
<td>Scholarship payable</td>
<td>(59,645)</td>
<td>42,229</td>
</tr>
<tr>
<td>Long-term grant payable</td>
<td>-</td>
<td>(210,710)</td>
</tr>
<tr>
<td>Net cash and cash equivalents used in operating activities</td>
<td>(115,760)</td>
<td>(65,567)</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Cash Flows Used in Investing Activities - Purchases of investments</th>
<th>2018</th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td>(210,350)</td>
<td>(111,063)</td>
<td></td>
</tr>
<tr>
<td>Cash Flows Provided by Financing Activities - Contributions restricted for endowments</td>
<td>40,303</td>
<td>88,997</td>
</tr>
<tr>
<td>Net Decrease in Cash and Cash Equivalents</td>
<td>(285,807)</td>
<td>(87,033)</td>
</tr>
<tr>
<td>Cash and Cash Equivalents - Beginning of year</td>
<td>837,657</td>
<td>925,290</td>
</tr>
<tr>
<td>Cash and Cash Equivalents - End of year</td>
<td>$551,850</td>
<td>$837,657</td>
</tr>
</tbody>
</table>
## Statement of Activities and Changes in Net Assets

Years Ended December 31, 2018 and 2017

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>General contributions</td>
<td>$376,082</td>
<td>$</td>
<td>$376,082</td>
<td>$267,449</td>
<td>$</td>
<td>$267,449</td>
</tr>
<tr>
<td>Education and scholarship contributions</td>
<td>-</td>
<td>$478,384</td>
<td>$478,384</td>
<td>-</td>
<td>$438,362</td>
<td>$438,362</td>
</tr>
<tr>
<td>AORN-funded initiatives</td>
<td>-</td>
<td>1,440,700</td>
<td>1,440,700</td>
<td>-</td>
<td>735,050</td>
<td>735,050</td>
</tr>
<tr>
<td>In-kind contributions</td>
<td>63,791</td>
<td>-</td>
<td>63,791</td>
<td>66,000</td>
<td>-</td>
<td>66,000</td>
</tr>
<tr>
<td>Special event revenue - Net</td>
<td>79,690</td>
<td>-</td>
<td>79,690</td>
<td>84,264</td>
<td>-</td>
<td>84,264</td>
</tr>
<tr>
<td>Investment (loss) gain</td>
<td>(102,565)</td>
<td>(48,081)</td>
<td>(210,646)</td>
<td>101,140</td>
<td>10,329</td>
<td>111,469</td>
</tr>
<tr>
<td>Investment income</td>
<td>110,912</td>
<td>44,445</td>
<td>155,357</td>
<td>68,668</td>
<td>30,858</td>
<td>99,526</td>
</tr>
<tr>
<td>Net assets released from restrictions</td>
<td>2,113,338</td>
<td>(2,113,338)</td>
<td>-</td>
<td>1,350,215</td>
<td>(1,350,215)</td>
<td>-</td>
</tr>
<tr>
<td>Total revenue, gains, and other support</td>
<td>2,581,798</td>
<td>(197,660)</td>
<td>2,383,928</td>
<td>1,937,846</td>
<td>(135,590)</td>
<td>1,802,250</td>
</tr>
<tr>
<td>Expenses</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Program expenses:</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Education and scholarships</td>
<td>704,129</td>
<td>-</td>
<td>704,129</td>
<td>808,454</td>
<td>-</td>
<td>808,454</td>
</tr>
<tr>
<td>AORN-funded initiatives</td>
<td>1,440,700</td>
<td>-</td>
<td>1,440,700</td>
<td>735,050</td>
<td>-</td>
<td>735,050</td>
</tr>
<tr>
<td>Support services:</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Management and general</td>
<td>215,315</td>
<td>-</td>
<td>215,315</td>
<td>149,089</td>
<td>-</td>
<td>149,089</td>
</tr>
<tr>
<td>Fundraising</td>
<td>182,630</td>
<td>-</td>
<td>182,630</td>
<td>135,622</td>
<td>-</td>
<td>135,622</td>
</tr>
<tr>
<td>Total expenses</td>
<td>2,632,774</td>
<td>-</td>
<td>2,632,774</td>
<td>1,828,215</td>
<td>-</td>
<td>1,828,215</td>
</tr>
<tr>
<td>(Decrease) Increase in Net Assets</td>
<td>(50,965)</td>
<td>(197,660)</td>
<td>(248,625)</td>
<td>100,631</td>
<td>(135,590)</td>
<td>(25,965)</td>
</tr>
<tr>
<td>Net Assets - Beginning of year</td>
<td>1,330,311</td>
<td>2,912,451</td>
<td>4,242,762</td>
<td>1,220,680</td>
<td>3,048,047</td>
<td>4,268,727</td>
</tr>
<tr>
<td>Net Assets - End of year</td>
<td>$1,279,325</td>
<td>$2,714,591</td>
<td>$3,993,916</td>
<td>$1,330,311</td>
<td>$2,912,451</td>
<td>$4,242,762</td>
</tr>
</tbody>
</table>
### Statement of Functional Expenses

**Year Ended December 31, 2018**

<table>
<thead>
<tr>
<th>Program Services</th>
<th>Education and</th>
<th>AORN-funded</th>
<th>Total</th>
<th>Management and General</th>
<th>Fundraising</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Personnel</td>
<td>$68,522</td>
<td>$</td>
<td>$68,522</td>
<td>$107,368</td>
<td>$171,304</td>
<td>$278,692</td>
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<tr>
<td>Property operation and maintenance</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>11,076</td>
<td>-</td>
<td>11,076</td>
</tr>
<tr>
<td>Stationery and supplies</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>518</td>
<td>-</td>
<td>518</td>
</tr>
<tr>
<td>Professional fees</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>430</td>
<td>-</td>
<td>430</td>
</tr>
<tr>
<td>Telephone</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>26,330</td>
<td>-</td>
<td>26,330</td>
</tr>
<tr>
<td>Postage</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>890</td>
<td>-</td>
<td>890</td>
</tr>
<tr>
<td>Professional fees</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>28,151</td>
<td>-</td>
<td>28,151</td>
</tr>
<tr>
<td>Funded initiatives</td>
<td>-</td>
<td>1,440,700</td>
<td>1,440,700</td>
<td>-</td>
<td>-</td>
<td>1,440,700</td>
</tr>
<tr>
<td>Scholarships and grants</td>
<td>725,607</td>
<td>-</td>
<td>725,607</td>
<td>-</td>
<td>-</td>
<td>725,607</td>
</tr>
<tr>
<td>Fundraising</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Miscellaneous</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>40,523</td>
<td>-</td>
<td>40,523</td>
</tr>
<tr>
<td>Social events - Cost of direct benefit to donors</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>40,433</td>
<td>40,433</td>
</tr>
<tr>
<td><strong>Total functional expenses</strong></td>
<td>$794,129</td>
<td>$1,440,700</td>
<td>$2,234,829</td>
<td>$215,315</td>
<td>$223,063</td>
<td>$438,378</td>
</tr>
</tbody>
</table>

**Year Ended December 31, 2017**

<table>
<thead>
<tr>
<th>Program Services</th>
<th>Education and</th>
<th>AORN-funded</th>
<th>Total</th>
<th>Management and General</th>
<th>Fundraising</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Personnel</td>
<td>$141,280</td>
<td>$</td>
<td>$141,280</td>
<td>$44,131</td>
<td>$129,273</td>
<td>$173,404</td>
</tr>
<tr>
<td>Property operation and maintenance</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>11,076</td>
<td>-</td>
<td>11,076</td>
</tr>
<tr>
<td>Stationery and supplies</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>720</td>
<td>-</td>
<td>720</td>
</tr>
<tr>
<td>Telephone</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>336</td>
<td>-</td>
<td>336</td>
</tr>
<tr>
<td>Postage</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>26,255</td>
<td>-</td>
<td>26,255</td>
</tr>
<tr>
<td>Travel</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>773</td>
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<tr>
<td>Professional fees</td>
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<td>-</td>
<td>-</td>
<td>20,800</td>
<td>-</td>
<td>20,800</td>
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<tr>
<td>Funded initiatives</td>
<td>-</td>
<td>735,050</td>
<td>735,050</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Scholarships and grants</td>
<td>667,165</td>
<td>-</td>
<td>667,165</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Fundraising</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>6,349</td>
<td>-</td>
<td>6,349</td>
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<td>Miscellaneous</td>
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<td>-</td>
<td>-</td>
<td>38,902</td>
<td>-</td>
<td>38,902</td>
</tr>
<tr>
<td>Social events - Cost of direct benefit to donors</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>44,958</td>
<td>44,958</td>
</tr>
<tr>
<td><strong>Total functional expenses</strong></td>
<td>$808,454</td>
<td>$735,050</td>
<td>$1,543,504</td>
<td>$149,089</td>
<td>$180,580</td>
<td>$329,669</td>
</tr>
</tbody>
</table>
IN HONOR AND REMEMBRANCE

All of My Mentors
Over the Years
by: Laurie Gronowski

AORN Board
by: Lady Sue Bell

AORN Chapter 0701 Board Members
by: Leah Goldberg

AORN Foundation Board of Directors
by: Lady Sue Bell

AORN of North Central West Virginia Chapter 4904
by: Brittany Nicole Harvey

AORN Staff Nurses
by: Ellice Mellinger

Sheila Allen
by: Billie Fernsebner
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Suzanne Lang
by: Gloria McCamley

Janet Lewis
by: Anne Fairchild

Terri Link
by: Jan Davidson
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<td>by: Charlotte Guglielmi</td>
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<td>by: Carlyne White</td>
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<td>The Kraken</td>
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<td>by: Dan Voecks Doreen Wagner Leota Bierce Jim and Betty Wakefield Jan Stull</td>
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<td>Kristy Wheeler</td>
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<td>Traci Wheeler and the OR nurses of Saint Luke’s Hospital of Kansas City</td>
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