

# OUTSOURCING STERILE PRODUCTS PREPARATION

CONTRACTOR ASSESSMENT TOOL



Developed with support from PharMEDium Services, LLC.

### Principles for Use

- When outsourcing sterile products preparation services, every hospital/health system-based department of pharmacy should take a comprehensive and organized approach to vendor selection.
- Departments of pharmacy are strongly encouraged to engage other key hospital/health system stakeholders in the vendor selection process.
- While this tool is intended to be useful for all health-system/hospital-based departments of pharmacy, its use will vary based on the institution's size, geographic location, services provided and available resources.
- The ASHP Foundation has attempted to include the assessment questions under the most appropriate category. However, in some cases an assessment question might be applicable to multiple categories.
- While this document is intended to be helpful to hospital/health-system departments of pharmacy in their selection of a sterile products outsourcing organization, it does not purport to establish a standard of care.
- Hospitals/health systems that plan to use this tool as a component of their evaluation of a sterile products outsourcing organization can also use the tool to develop a Request for Proposals (RFP) for these services.
- The ASHP Foundation strongly encourages hospitals/health systems to use this tool along with site visits to ensure a comprehensive review of potential sterile products outsourcing organizations. Items that should be closely evaluated during the site visit are indicated throughout the tool.
- As part of the hospital's/health system's overall planning for selection of a sterile products outsourcing organization, see the [ASHP Guidelines on Outsourcing Sterile Compounding Services](#).
- The term "disqualification" as used in this tool means that the outsourcing contractor should not be considered for the provision of sterile products preparation services.
- This tool is not intended for use in the evaluation of nuclear pharmacies.

The information contained in this self-assessment tool is constantly evolving because of ongoing research and improvements in technology and is subject to the professional judgment and interpretation of the involved health care professionals. The ASHP Research and Education Foundation, the expert panel, and external peer reviewers have made reasonable efforts to ensure the accuracy and appropriateness of the information presented. However, any reader of this information is advised that the ASHP Research and Education Foundation, the expert panel, and the external reviewers are not responsible for the continued currency of the information, for any errors or omissions and/or for any consequences arising from the use of the information in the self-assessment tool in any and all practice settings. Any reader of this document is cautioned that the ASHP Research and Education Foundation makes no representation, guarantee or warranty, express or implied, as to the accuracy and appropriateness of the information contained in this self-assessment tool and will bear no responsibility or liability for the results or consequences of its use.

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# How to Use this Tool

## Step 1. Minimum Requirements for a Vendor

When outsourcing the production of sterile products the first step in vendor evaluation is to see if they meet the minimum requirements. We have developed a group of questions that can be used to qualify a vendor. There is not a score for this section. A vendor simply meets the minimum requirements or they are disqualified. Once a vendor has been qualified we suggest further assessment of the vendor to determine which vendor is the best fit for your hospital or health-system.

## Step 2. Vendor Assessment

The questions in this section are designed to help you objectively compare the services offered by potential outsourcing vendors. After answering each question, the Assessment Tool provides a score for the vendor and a table to interpret the score.

## Step 3. Vendor Comparison

The vendor scores and score legend provided in the Assessment Summary can be used to compare potential outsourcing vendors.

## Step 1: Minimum Requirement Questions

### Part 1: Regulatory Compliance

1. Does the outsourcer have a state pharmacy license available where the compounding center resides?
 

Yes	No	
-----	----	--
  
2. Is the outsourcer licensed to ship to my state?
 

Yes	No	N/A
-----	----	-----
  
3. If the outsourcer prepares a significant number of non patient-specific preparations (e.g., >5% of the outsourcer's volume), is the outsourcer registered as a drug manufacturer with the FDA, if required?
 

Yes	No	N/A
-----	----	-----
  
4. If the outsourcer prepares non patient-specific controlled substance preparations, is the outsourcer registered as a drug manufacturer with the DEA?
 

Yes	No	
-----	----	--
  
5. Are all pharmacists working for the outsourcer licensed in the state in which they are practicing?
 

Yes	No	
-----	----	--
  
6. If required, are all of the outsourcer's pharmacy technicians licensed or registered in the state where they are practicing?
 

Yes	No	N/A
-----	----	-----
  
7. Does the outsourcer meet or exceed state required pharmacist-to-pharmacy technician ratios for the state in which the compounding center is located?
 

Yes	No	N/A
-----	----	-----
  
8. If an FDA-approved product is commercially available (not on backorder), does the outsourcer compound the same drug formulation using non-sterile powders or other components?
 

Yes	No	
-----	----	--

9. When no commercial source exists to prepare admixtures, does the outsourcer use USP grade bulk ingredients obtained from a cGMP compliant supplier? If yes, can the outsourcer provide a certificate of analysis and potency testing of all bulk ingredients used?

Yes No N/A

10. Does the outsourcer have the required minimum amount of product liability insurance as outlined by my institution?

Yes No

11. Will my institution be covered by this insurance in the event that there is no written contract with the outsourcer?

Yes No

## Part 2: Quality and Patient Safety Measures

12. Can the outsourcer provide documentation that confirms staff competency (garbing and hand hygiene, aseptic technique and related practices, and cleaning and disinfection procedures) is evaluated prior to compounding of actual drug preparations?

Yes No

13. Can the outsourcer provide documentation that confirms that the outsourcer tests aseptic techniques by preparing media fill units per USP chapter <797> standards?

Yes No

14. Can the outsourcer provide documentation that confirms that pharmacists and pharmacy technicians are pre-qualified using media fills before compounding of actual drug preparations?

Yes No

15. How often are outsourcing staff required to undergo re-qualification using media fills?

More than once per year Annually Less than annually or never

16. If a positive media fill occurs, does the outsourcer perform a comprehensive investigation to identify root cause?

Yes No

17. If a positive media fill occurs, does the outsourcer institute corrective and preventive action?

Yes No

18. Does the outsourcer provide customers with substantial evidence that supports extended expiration dating for compounded sterile preparations when BUD limits in USP <797> are exceeded?

Yes No

19. Does the outsourcer perform studies to determine extended expiration dates, using evidence-based and validated stability testing procedures, for compounded sterile preparations for which no extended expiration evidence exists?

Yes No

20. Does the outsourcer verify that staff members are complying with gowning, gloving, and glove-tip processes that are consistent with USP chapter <797> standards?

Yes No

21. Does the outsourcer perform routine surface microbiological and fungal environmental monitoring to minimize contamination?

Performs More than Weekly Performs Weekly  
Does Not Perform Weekly

22. Does the outsourcer perform comprehensive investigations of out-of-limit findings, as recommended by USP chapter <797>, to determine root cause, followed by corrective and preventative actions?

Exceeds USP <797> Guidelines Meets USP <797> Guidelines  
(Performs more than weekly) (Performs weekly)  
  
Does not meet USP  
797 Guidelines

23. How frequently does the outsourcer perform nonviable and viable particle testing in primary engineering controls (e.g., laminar flow workbench, biological safety cabinet) and room air according to USP chapter <797> standards?

Exceeds USP <797> Guidelines Meets USP <797> Guidelines  
(Performs more than weekly) (Performs weekly)  
  
Does not meet USP  
797 Guidelines



24. Does the outsourcer have a policy that requires validation of new or changed facilities, equipment, processes, container types, for sterility, and repeatability?

Yes

No

### Part 3: Medication Administration Safety Features

25. Does the outsourcer provide readily accessible information regarding status of latex, DEHP and preservatives in the preparations they prepare?

Yes

No

### Part 4: Service Excellence

26. Does the outsourcer compound products in the containers types (e.g., syringes, minibags, pump-specific cassettes) to meet the needs of my institution?

Yes

No

27. Does the outsourcer have business continuity plans in place in the event of a natural or man-made disaster or public health emergency?

Yes

No

## Minimum Requirement Assessment Results

## Step 2. Vendor Assessment

The following questions are designed to help you objectively compare the services offered by potential outsourcing vendors. After answering each question, the Assessment tool provides a score for the vendor and a table to interpret the score.

### PART I: REGULATORY COMPLIANCE (20% of Total Score)

#### Section One: Current Registration and Licensure

1. What percentage of the outsourcer's pharmacy technician staff are certified by an authoritative board (e.g., Pharmacy Technician Certification Board)?
 

< 50 %	50-94%	≥95%
--------	--------	------
  
2. Does the outsourcer provide pedigree information that documents that they do not purchase products outside of traditional drug distribution networks or through secondary wholesalers?
 

Yes, all available	Some or no Pedigree Information available
--------------------	---
  
3. If a commercial product component of a preparation is on backorder, can the outsourcer provide a certificate of analysis, potency testing, and proof that all other requirements are met (e.g., higher level clean room) for High Risk Level Compounding per USP <797>?
 

Yes	No	N/A
-----	----	-----
  
4. Does the outsourcer meet ASHP guidelines for handling of hazardous agents?
 

Yes	No	N/A
-----	----	-----
  
5. Does the outsourcer meet NIOSH guidelines for handling of hazardous agents?
 

Yes	No	N/A
-----	----	-----
  
6. Does the outsourcer meet USP chapter <797> guidelines for handling of hazardous agents?
 

Yes	No	N/A
-----	----	-----



**Section Two: Availability of Reports and Technical Summaries**

7. Has the outsourcer disclosed any disciplinary or punitive action by any regulatory agency.(e.g., FDA warning letter, state board of pharmacy) within the past 36 months?
- Yes, still unresolved                      Yes, resolved                      No
8. Does the outsourcer provide quality control history and quality assurance trend reports on a regular basis and upon request?
- All available                                      Some or none available

<b>PART 1 SCORE</b>	<input type="text"/>	<b>ASSESSMENT PROGRESS</b>	<b>Part 1</b>	Part 2	Part 3	Part 4

**PART 2: QUALITY AND PATIENT SAFETY MEASURES**  
(50% of Total Score)

**Section One: Personnel Competency Through Media Fills**

9. Can the outsourcer provide documentation that confirms that sterile media used are certified by the manufacturer to be sterile and guaranteed to promote growth?
- Yes                                      No
10. Can the outsourcer provide detailed reports on the incidence of positive media test results and the follow-up retests after corrective action is completed? During ongoing media monitoring, how many times in the last year were positive media fills reported on requalifications?
- Never                                      Once                                      More than once

### Section Two: Availability of Reports and Technical Summaries

11. In assigning expiration and beyond-use dating, does the outsourcer follow evidence-based and validated stability testing procedures to evaluate each preparation's (drug, diluent and device/container) potency at room temperature or refrigerated temperature as applicable?
- |                    |                            |
|--------------------|----------------------------|
| Follows procedures | Does not follow procedures |
|--------------------|----------------------------|
12. In assigning expiration and beyond-use dating, does the outsourcer follow evidence-based and validated stability testing procedures to evaluate each preparation (drug, diluent and device/container), based on a range of extreme temperatures per USP chapter <797> guidelines, to ensure stability and determine the impact on the preparation (e.g. evaporation, precipitation, degradation, concentration)?
- |                    |                            |
|--------------------|----------------------------|
| Follows procedures | Does not follow procedures |
|--------------------|----------------------------|
13. In assigning expiration and beyond use dating, does the outsourcer follow evidence-based and validated stability testing procedures to evaluate each preparation (drug, diluent and device/container) for chemical characteristics such as pH, particulate matter, color, sterility (container closure integrity testing)?
- |                    |                            |
|--------------------|----------------------------|
| Follows procedures | Does not follow procedures |
|--------------------|----------------------------|
14. Does the outsourcer provide minimum guaranteed shelf life upon delivery?
- |     |    |
|-----|----|
| Yes | No |
|-----|----|

### Section Three: Maintenance of Sterility and Environmental Monitoring

#### Site Visit Question

15. Does the outsourcer document that cleaning methods and agents are effective in preventing contamination of the sterile preparations area?
- |     |    |
|-----|----|
| Yes | No |
|-----|----|

#### Site Visit Question

16. Are sporicidal agents used to sanitize vials and ports to prevent spore growth?
- |     |    |
|-----|----|
| Yes | No |
|-----|----|
17. Does the outsourcer have action and alert limits for environmental monitoring?
- |     |    |
|-----|----|
| Yes | No |
|-----|----|





**PART 4: SERVICE EXCELLENCE**  
(10% of Total Score)

**Section One: Product Availability and Breadth of Line**

32. Can the outsourcer provide concrete examples of their ability to provide new services to meet the evolving patient care needs of my institution?

Yes No N/A

33. Does the outsourcer compound medications for epidural administration?

Yes No N/A

34. Does the outsourcer compound medications for intrathecal administration?

Yes No N/A

35. Does the outsourcer compound controlled substances?

Yes No N/A

36. Does the outsourcer compound patient controlled analgesia solutions?

Yes No N/A

37. Does the outsourcer compound anesthesia syringes?

Yes No N/A

38. Does the outsourcer compound solutions for continuous nerve blocks?

Yes No N/A

39. Does the outsourcer compound antibiotics?

Yes No N/A

40. Does the outsourcer compound electrolyte solutions?

Yes No N/A



41. Does the outsourcer compound total parenteral nutrition?
- |     |    |     |
|-----|----|-----|
| Yes | No | N/A |
|-----|----|-----|
42. Does the outsourcer compound cardioplegia solutions?
- |     |    |     |
|-----|----|-----|
| Yes | No | N/A |
|-----|----|-----|
43. Does the outsourcer compound solutions for use in the critical care setting?
- |     |    |     |
|-----|----|-----|
| Yes | No | N/A |
|-----|----|-----|
44. Does the outsourcer compound CRRT (Continuous Renal Replacement Therapy) preparations?
- |     |    |     |
|-----|----|-----|
| Yes | No | N/A |
|-----|----|-----|
45. Does the outsourcer compound oxytocin solutions?
- |     |    |     |
|-----|----|-----|
| Yes | No | N/A |
|-----|----|-----|
46. Does the outsourcer compound chemotherapy?
- |     |    |     |
|-----|----|-----|
| Yes | No | N/A |
|-----|----|-----|
47. Does the outsourcer fill elastomeric containers/pumps?
- |     |    |     |
|-----|----|-----|
| Yes | No | N/A |
|-----|----|-----|
48. Does the outsourcer compound medications for use in pediatric patients?
- |     |    |     |
|-----|----|-----|
| Yes | No | N/A |
|-----|----|-----|

### Section Two: Ease of Ordering

49. Does the outsourcer provide easy, convenient and reliable web-based ordering?
- |     |    |
|-----|----|
| Yes | No |
|-----|----|



50. Does the outsourcer offer E-222 “CSOS” ordering for controlled substance purchases?

Yes No N/A

51. Does the outsourcer offer a real-time, online reporting tool (e.g., shipment tracking, order history, invoices)?

Yes No

### Section Three: Order Turnaround Time

52. Does the outsourcer provide guaranteed timeframes that meet your organization’s needs for compounded sterile preparations?

Yes No

53. Does the outsourcer provide same-day delivery?

Yes No

54. Does the outsourcer provide next-day delivery?

Yes No

### Section Four: Storage and Space

#### Site Visit Question

55. Does the outsourcer’s current production capacity meet the requirements of the organization?

Yes No

56. Is the outsourcer willing to work with the organization on suggestions for improvement in storage solutions (e.g., customized packaging)?

Yes No

57. Has the outsourcer incorporated green programs (e.g., waste reduction initiatives) into their services?

Yes No

#### Site Visit Question

58. If the outsourcer prepares compounded sterile products using controlled substances, is the storage area for these secure and is staff identification required prior to entry into the area?

Yes No

## Section Six: Service Considerations

59. Does the outsourcer negotiate prices with group purchasing organizations?

Yes                      No                      N/A

60. Does the outsourcer have a mechanism to respond to customer service issues or questions 24 hours a day, 7 days a week?

Yes                      No

61. Does the outsourcer have the clinical expertise in the area of products provided (e.g., TPN)?

Yes                      No

62. Does the outsourcer have staff members who are knowledgeable in the necessary clinical pharmacy areas to the support the efforts of its customers in driving change within the hospital?

Yes                      No

63. Does the outsourcer have staff members who are knowledgeable in the necessary clinical pharmacy areas who can ensure that an order received from a hospital is clinically and therapeutically appropriate?

Yes                      No

64. Can the outsourcer provide consultation services regarding potential compounding efficiencies and practice changes that can result from analysis of compounding patterns?

Yes                      No

65. Does the outsourcer have a track record for innovation and process evolution as evidenced by customer testimonials?

Yes                      No





<b>PART 4 SCORE</b>	<input type="text"/>	<b>ASSESSMENT PROGRESS</b>	<b>Part 1</b>	<b>Part 2</b>	<b>Part 3</b>	<b>Part 4</b>



### Step 3: Assessment Summary

Sterile Products Outsourcing Tool (SPOT)					
Vendor Qualification*	Number of Questions	Total Raw Score			Total Points
Part 1-4	27				
Vendor Assessment	Number of Questions	Total Raw Points	Available Points	Section Weight	Section Score
Part 1: Regulatory	8			20%	
Part 2: Quality and Patient Safety	12			50%	
Part 3: Medication Administration Safety Features	11			20%	
Part 4: Service Excellence	34			10%	
<b>Total</b>	<b>65</b>			<b>100%</b>	

\* A zero in the Total Points section under Vendor Qualification indicates that the vendor is disqualified due to an unacceptable response to one or more minimum requirement questions.

<h3>Contractor Assessment Tool Score:</h3>	<h3>Interpret Your Score:</h3> <ul style="list-style-type: none"> <li> <b>90-100%</b> Excellent</li> <li> <b>80-89%</b> Good</li> <li> <b>70-79%</b> Consider other options</li> <li> <b>≤ 69%</b> Vendor is disqualified due to an unacceptable response to one or more minimum requirement questions.</li> </ul>
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