The past year has challenged us in ways we never imagined. Yet, AORN members demonstrated the ability to adapt and continue supporting our colleagues through your consistent generosity. On behalf of the AORN Foundation Board of Trustees, we would like to thank you for continuing to support us during these challenging times.

Your unselfishness enabled the AORN Foundation to provide over $1.9 million in funding which allowed us to support members with education and professional development programs. This included funding 76 academic scholarships for bachelor’s, master’s, and doctoral nursing students, providing 29 virtual education events, 2,063 membership grants, and 114 certification grants.

This support is available because of your generosity, and that of our corporate partners. Therefore, we want to personally thank each of you who have donated to the AORN Foundation, as well as the corporate partners who all worked together to make 2020 such an impactful year. We look forward to a successful 2021!

Sincerely,

Anne Fairchild, MS, BSN, RN, CNOR, CSSM(e)
AORN Foundation President

Larry Asplin, RN, MSN, CSSM, CNOR
AORN Foundation Treasurer

MISSION STATEMENT

The mission of the AORN Foundation is to empower perioperative nurses in advancing patient and workplace safety through education and research.
BOARD OF TRUSTEES

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Vanguard Enterprises, LLC

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Jennifer Patton
National VP Sales, East
3M Medical Solutions Division,
Health Care Business Group

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CentraCare Health: St. Cloud Hospital

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Commercial Solutions
Owens & Minor

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Nurse Educator, Megadyne Clinical Specialist
IQVIA Commercial US, Inc

Linda Groah, MSN, RN, CNOR, NEA-BC, FAAN
Executive Director/CEO
AORN, Inc
(Ex-Officio)

Charlotte Guglielmi, MA, BSN, RN, CNOR
Clinical Manager of Perioperative Education
Beth Israel Deaconess Medical Center

Alex Hodges
VP Global Product Strategy & Marketing
Halyard Health

Matt Kohut
Senior VP
RoundTable Healthcare Partners

Joan Spear, MBA, RN, CNOR
Independent Consultant
Aesculap, USA

Dan Voecks
Enterprise Process Leader
Medtronic
2020 ACCOMPLISHMENTS

OVER $1.9 MILLION in funding distributed for education and professional development programs

76 Academic Scholarships Awarded to Bachelor’s, Master’s & PhD students

2063 individuals received grants for professional development

29 educational events across the country

Issued 114 grants to support CNOR and CSSM certification

$0.88 of every dollar raised for the mission directly supports education and research programming

25 grants were issued to Chapters
Thank you,

As a Nurse Educator I will use my education to help support and train new Nurses in the challenging new world of healthcare. With a Masters Degree in Education I will grow and develop better ways of teaching and training staff to better care for their future patients with great skill and confidence. I want the best care possible for each patient. Treating each patient with comfort and skill is a learned trait and I am proud to have the opportunity to share this with others that may one day be my caretaker or a friend or relative.

Nursing is a passion, and the desire to help others is a gift and a blessing. Nursing is not about receiving a paycheck each week, its about giving all you can give to someone in need. Being a nurse is a hard job both physically and mentally. Patients are counting on you to help them in their time of great need and families expect this care to be given without fault or error.

Holding the hand of someone dying, pressing on someone’s chest attempting to bring them back from death, and seeing and hearing a new born baby’s cry is something a Nurse could see all in one shift. You have to have passion to keep going even when times are hard, you are physically and mentally exhausted.

Thank you for this opportunity, I am forever grateful for your gift. This gift will pass many hands and touch many lives and help me train many nurses. It will be treasured and preserved in the hearts of many who come after me in the training and care I will teach them. Patients will be taken better care of because of your gift and nurses will have more confidence from the training they receive.

Sincerely,

Reshell Ross, RN, BSN, CNOR
AORN, Inc., the AORN Foundation and Industry partners worked together to create and present workshop agendas that allowed Industry sponsors and attendees to have meaningful virtual interactions at spring and fall Leadership Seminars.

**ESSENTIALS WORKSHOP**

“Great presentation! I can’t wait to review the toolkit with my fellow managers and incorporate these things with my Periop team.”

*Fall 2020 Seminar Attendee*

“This was a great event; the breakout sessions was very valuable.”

*Spring 2020 Seminar Attendee*
**BEHIND THE SCENES**

- **25** Targeted campaigns executed throughout the year
- **30** Grant and Corporate partners supported programming
- **500K** Impressions made through email and social media
- **1,543** Total member donations
- **$167** Average donation amount
Independent Auditor’s Report

To the Board of Trustees
AORN Foundation

We have audited the accompanying financial statements of AORN Foundation (the "Foundation"), which comprise the statement of financial position as of December 31, 2020 and 2019 and the related statements of activities and changes in net assets, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management’s Responsibility for the Financial Statements
Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America, this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor’s Responsibility
Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor’s judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity’s preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion
In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of AORN Foundation as of December 31, 2020 and 2019 and the changes in its net assets, functional expenses, and cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

June 7, 2021

Plante & Moran, PLLC
# Statement of Financial Position

## December 31, 2020 and 2019

<table>
<thead>
<tr>
<th></th>
<th>2020</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Assets</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash and cash equivalents</td>
<td>$1,118,219</td>
<td>$1,515,276</td>
</tr>
<tr>
<td>Promises to give</td>
<td>1,219,275</td>
<td>616,001</td>
</tr>
<tr>
<td>Prepaid expenses and other</td>
<td>9,417</td>
<td>44,666</td>
</tr>
<tr>
<td><strong>Total current assets</strong></td>
<td>2,346,911</td>
<td>2,175,943</td>
</tr>
<tr>
<td>Investments</td>
<td>4,203,568</td>
<td>3,814,194</td>
</tr>
<tr>
<td>Long-term Promises to Give</td>
<td>17,000</td>
<td>15,000</td>
</tr>
<tr>
<td><strong>Total noncurrent assets</strong></td>
<td>4,220,568</td>
<td>3,829,194</td>
</tr>
<tr>
<td><strong>Total assets</strong></td>
<td>$6,567,479</td>
<td>$6,005,137</td>
</tr>
<tr>
<td><strong>Liabilities and Net Assets</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Accounts payable, accrued expenses, and refundable advances</td>
<td>$1,788,978</td>
<td>$1,108,771</td>
</tr>
<tr>
<td>Scholarships payable</td>
<td>90,324</td>
<td>158,976</td>
</tr>
<tr>
<td><strong>Total liabilities</strong></td>
<td>1,879,302</td>
<td>1,267,747</td>
</tr>
<tr>
<td><strong>Net Assets</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Without donor restrictions</td>
<td>1,863,207</td>
<td>1,610,106</td>
</tr>
<tr>
<td>With donor restrictions</td>
<td>2,824,970</td>
<td>3,127,284</td>
</tr>
<tr>
<td><strong>Total net assets</strong></td>
<td>4,688,177</td>
<td>4,737,390</td>
</tr>
<tr>
<td><strong>Total liabilities and net assets</strong></td>
<td>$6,567,479</td>
<td>$6,005,137</td>
</tr>
</tbody>
</table>
### Statement of Activities and Changes in Net Assets

**Years Ended December 31, 2020 and 2019**

<table>
<thead>
<tr>
<th></th>
<th>2020 Without Donor Restrictions</th>
<th>2020 With Donor Restrictions</th>
<th>2019 Without Donor Restrictions</th>
<th>2019 With Donor Restrictions</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Revenue, Gains, and Other Support</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>General contributions</td>
<td>$390,432</td>
<td>$-</td>
<td>$390,432</td>
<td>$404,968</td>
<td>$404,968</td>
</tr>
<tr>
<td>Education and scholarship contributions</td>
<td>-</td>
<td>144,471</td>
<td>144,471</td>
<td>-</td>
<td>813,338</td>
</tr>
<tr>
<td>AORN-funded initiatives</td>
<td>1,063,400</td>
<td>1,063,400</td>
<td>1,063,400</td>
<td>1,063,400</td>
<td></td>
</tr>
<tr>
<td>In-kind contributions</td>
<td>61,036</td>
<td>45,030</td>
<td>106,066</td>
<td>66,166</td>
<td>114,196</td>
</tr>
<tr>
<td>Special event revenue - Net</td>
<td>11,410</td>
<td>-</td>
<td>11,410</td>
<td>74,034</td>
<td>74,034</td>
</tr>
<tr>
<td>Investment return - Net</td>
<td>162,607</td>
<td>142,373</td>
<td>325,180</td>
<td>297,674</td>
<td>299,963</td>
</tr>
<tr>
<td>Net assets released from restrictions</td>
<td>1,850,588</td>
<td>(1,850,588)</td>
<td>-</td>
<td>(1,410,389)</td>
<td>(1,410,389)</td>
</tr>
<tr>
<td><strong>Total revenue, gains, and other support</strong></td>
<td>2,508,284</td>
<td>138,866</td>
<td>2,646,970</td>
<td>412,093</td>
<td>2,047,309</td>
</tr>
<tr>
<td><strong>Expenses</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Program services:</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Education and scholarships</td>
<td>445,022</td>
<td>-</td>
<td>445,022</td>
<td>-</td>
<td>645,022</td>
</tr>
<tr>
<td>AORN-funded initiatives</td>
<td>1,663,400</td>
<td>-</td>
<td>1,663,400</td>
<td>-</td>
<td>664,500</td>
</tr>
<tr>
<td>Support services:</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Management and general</td>
<td>134,064</td>
<td>-</td>
<td>134,064</td>
<td>-</td>
<td>210,566</td>
</tr>
<tr>
<td>Fundraising</td>
<td>154,699</td>
<td>-</td>
<td>154,699</td>
<td>-</td>
<td>163,824</td>
</tr>
<tr>
<td><strong>Total expenses</strong></td>
<td>2,367,885</td>
<td>-</td>
<td>2,367,885</td>
<td>-</td>
<td>1,903,865</td>
</tr>
<tr>
<td><strong>Increase in Net Assets - Before other items</strong></td>
<td>121,199</td>
<td>138,866</td>
<td>259,885</td>
<td>330,781</td>
<td>743,474</td>
</tr>
<tr>
<td><strong>Other Items</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Expo cancellation insurance proceeds</td>
<td>131,902</td>
<td>-</td>
<td>131,902</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Refunded restricted contributions</td>
<td>(441,000)</td>
<td>(441,000)</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td><strong>Increase (Decrease) in Net Assets</strong></td>
<td>263,101</td>
<td>(302,314)</td>
<td>(49,213)</td>
<td>330,781</td>
<td>412,093</td>
</tr>
<tr>
<td><strong>Net Assets - Beginning of year</strong></td>
<td>1,610,106</td>
<td>3,127,254</td>
<td>4,737,390</td>
<td>1,279,325</td>
<td>2,714,591</td>
</tr>
<tr>
<td><strong>Net Assets - End of year</strong></td>
<td>$1,863,207</td>
<td>$2,824,970</td>
<td>$4,688,177</td>
<td>$1,610,106</td>
<td>$4,737,390</td>
</tr>
</tbody>
</table>
## AORN Foundation

### Statement of Functional Expenses

**Year Ended December 31, 2020**

<table>
<thead>
<tr>
<th></th>
<th>Education and Scholarships</th>
<th>AORN-funded Initiatives</th>
<th>Management and General</th>
<th>Fundraising</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Personnel</td>
<td>$96,630</td>
<td>-</td>
<td>$45,448</td>
<td>$147,642</td>
<td>$289,920</td>
</tr>
<tr>
<td>Property operation and maintenance</td>
<td>-</td>
<td>-</td>
<td>11,076</td>
<td>-</td>
<td>11,076</td>
</tr>
<tr>
<td>Stationery and supplies</td>
<td>-</td>
<td>-</td>
<td>5,766</td>
<td>-</td>
<td>5,766</td>
</tr>
<tr>
<td>Telephone</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>60</td>
</tr>
<tr>
<td>Postage</td>
<td>-</td>
<td>-</td>
<td>416</td>
<td>-</td>
<td>416</td>
</tr>
<tr>
<td>Professional fees</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>30,363</td>
</tr>
<tr>
<td>Funded initiatives</td>
<td>-</td>
<td>1,063,400</td>
<td>-</td>
<td>-</td>
<td>1,063,400</td>
</tr>
<tr>
<td>Scholarships and grants</td>
<td>348,392</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>348,392</td>
</tr>
<tr>
<td>Fundraising</td>
<td>-</td>
<td>-</td>
<td>6,757</td>
<td>-</td>
<td>6,757</td>
</tr>
<tr>
<td>Miscellaneous</td>
<td>-</td>
<td>-</td>
<td>36,125</td>
<td>-</td>
<td>36,125</td>
</tr>
<tr>
<td>Special events - Cost of direct benefit to donors</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>15,149</td>
<td>15,149</td>
</tr>
<tr>
<td><strong>Total functional expenses</strong></td>
<td><strong>$445,022</strong></td>
<td><strong>$1,663,400</strong></td>
<td><strong>$124,064</strong></td>
<td><strong>$169,748</strong></td>
<td><strong>$2,402,234</strong></td>
</tr>
</tbody>
</table>

### AORN Foundation

### Statement of Functional Expenses

**Year Ended December 31, 2019**

<table>
<thead>
<tr>
<th></th>
<th>Education and Scholarships</th>
<th>AORN-funded Initiatives</th>
<th>Management and General</th>
<th>Fundraising</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Personnel</td>
<td>$87,800</td>
<td>-</td>
<td>$79,500</td>
<td>$152,908</td>
<td>$320,394</td>
</tr>
<tr>
<td>Property operation and maintenance</td>
<td>-</td>
<td>-</td>
<td>11,076</td>
<td>-</td>
<td>11,076</td>
</tr>
<tr>
<td>Stationery and supplies</td>
<td>-</td>
<td>-</td>
<td>100</td>
<td>-</td>
<td>100</td>
</tr>
<tr>
<td>Telephone</td>
<td>-</td>
<td>-</td>
<td>20,477</td>
<td>-</td>
<td>20,477</td>
</tr>
<tr>
<td>Travel/Meals</td>
<td>-</td>
<td>-</td>
<td>603</td>
<td>-</td>
<td>603</td>
</tr>
<tr>
<td>Postage</td>
<td>-</td>
<td>-</td>
<td>839</td>
<td>-</td>
<td>839</td>
</tr>
<tr>
<td>Professional fees</td>
<td>-</td>
<td>884,500</td>
<td>-</td>
<td>-</td>
<td>884,500</td>
</tr>
<tr>
<td>Funded initiatives</td>
<td>557,159</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>557,159</td>
</tr>
<tr>
<td>Scholarships and grants</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>10,856</td>
<td>10,856</td>
</tr>
<tr>
<td>Miscellaneous</td>
<td>-</td>
<td>-</td>
<td>62,452</td>
<td>-</td>
<td>62,452</td>
</tr>
<tr>
<td>Special events - Cost of direct benefit to donors</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>56,827</td>
<td>56,827</td>
</tr>
<tr>
<td><strong>Total functional expenses</strong></td>
<td><strong>$645,005</strong></td>
<td><strong>$884,500</strong></td>
<td><strong>$210,556</strong></td>
<td><strong>$220,651</strong></td>
<td><strong>$1,960,722</strong></td>
</tr>
</tbody>
</table>
AORN Foundation

Statement of Cash Flows

Years Ended December 31, 2020 and 2019

<table>
<thead>
<tr>
<th>Cash Flows from Operating Activities</th>
<th>2020</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>(Decrease) increase in net assets</td>
<td>$ (49,213)</td>
<td>$ 743,474</td>
</tr>
<tr>
<td>Adjustments to reconcile (decrease) increase in net assets to net cash from operating activities:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Investment return</td>
<td>(325,180)</td>
<td>(295,963)</td>
</tr>
<tr>
<td>Contributions restricted for endowments</td>
<td>(7,618)</td>
<td>(18,561)</td>
</tr>
<tr>
<td>Bad debt (recoveries) expense</td>
<td>(10,000)</td>
<td>20,000</td>
</tr>
<tr>
<td>Changes in operating assets and liabilities that (used) provided cash:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Promises to give</td>
<td>(595,274)</td>
<td>302,049</td>
</tr>
<tr>
<td>Prepaid expenses and other</td>
<td>35,249</td>
<td>1,639</td>
</tr>
<tr>
<td>Accounts payable, accrued expenses, and refundable advances</td>
<td>680,207</td>
<td>209,863</td>
</tr>
<tr>
<td>Scholarship payable</td>
<td>(68,652)</td>
<td>40,405</td>
</tr>
<tr>
<td><strong>Net cash (used in) provided by operating activities</strong></td>
<td><strong>(340,481)</strong></td>
<td><strong>1,002,906</strong></td>
</tr>
<tr>
<td>Cash Flows Used in Investing Activities - Purchases of investments</td>
<td>(64,194)</td>
<td>(58,041)</td>
</tr>
<tr>
<td>Cash Flows Provided by Financing Activities - Contributions restricted for endowments</td>
<td>7,618</td>
<td>18,561</td>
</tr>
<tr>
<td><strong>Net (Decrease) Increase in Cash and Cash Equivalents</strong></td>
<td><strong>(397,057)</strong></td>
<td><strong>963,426</strong></td>
</tr>
<tr>
<td><strong>Cash and Cash Equivalents - Beginning of year</strong></td>
<td><strong>1,515,276</strong></td>
<td><strong>551,850</strong></td>
</tr>
<tr>
<td><strong>Cash and Cash Equivalents - End of year</strong></td>
<td><strong>$ 1,118,219</strong></td>
<td><strong>$ 1,515,276</strong></td>
</tr>
</tbody>
</table>
IN HONOR AND REMEMBRANCE

**All OR Nurses**
Marilyn Sharp

**George Allen**
Yverose Theodore

**Helen Anderson**
AORN of Richmond Chapter

**AORN CT Shoreline Chapter 0704 Officers**
Maria Celeste Dealino-Perez

**AORN Foundation Board of Trustees**
Larry Asplin

**AORN of Kansas City**
Elizabeth Pincus

**AORN Staff for Perioperative Nurses Week**
Charlotte Guglielmi

**AORN Syntegrity Team**
Janice Kelly

**David Arbutina, M.D.**
Craig Brenner

**Nakeisha Archer**
Joanne Oliver-Coleman
Brenda Larkin

**Nancy Arnold**
Lynne Currier

**Larry Asplin**
Anne Fairchild

**Mark Ayer**
Ric Cuming

**Joy Don Baker**
Joanne Oliver-Coleman
Charlotte Guglielmi

**Kay Ball**
Charlotte Guglielmi

**Mary Magdalene Barnes**
Joanne Oliver

**Vicki Barnett**
Brenda Larkin

**Renae Battie**
Stephanie Davis

**Lady Sue Bell**
Charlotte Guglielmi

**Jay Bowers**
Joy Don Baker
Elizabeth Pincus

**Kay Britz**
Crystal Nelson

**Nancy Burner**
Sally Clark

**Peggy Camp**
Geraldine Hopkins
Mary Jo Steiert

**Gayle Carriero**
Melissa Paruleski

**Nan Claypoole**
Rob Claypoole

**Deanna Conklin**
Lethia Collins

**Dyann Cotton**
Sherry Lewis

**Sharon Cubito**
Deanne Ewing

**Ric Cuming**
Anne Fairchild

**Stephanie Davis**
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Martha Stratton

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